

Middleton's Tax Series: The US Buyer's Guide

Webinar | 4:00pm (GMT) – Tuesday 4th November

MIDDLETON®
ADVISORS

MASECO



CHAired BY

**Juliette
Stacey**

Advisory Board



**Ashley
Wilsdon**

Head of London
Buying



**James
Sellon**

Co-Founder,
Managing Partner



**Terence
Sivakumar**

Tax Reporting
Manager

Welcome



CHAired BY

**Juliette
Stacey**
Advisory
Board



**Ashley
Wilsdon**
Head of London
Buying



**James
Sellon**
Co-Founder
& MD



**Terence
Sivakumar**
Tax Reporting
Manager

Agenda

Market Update: US Buyers in the UK

Tax Essentials: Buying, Owning & Selling

Common Pitfalls & Top Tips

Q&A

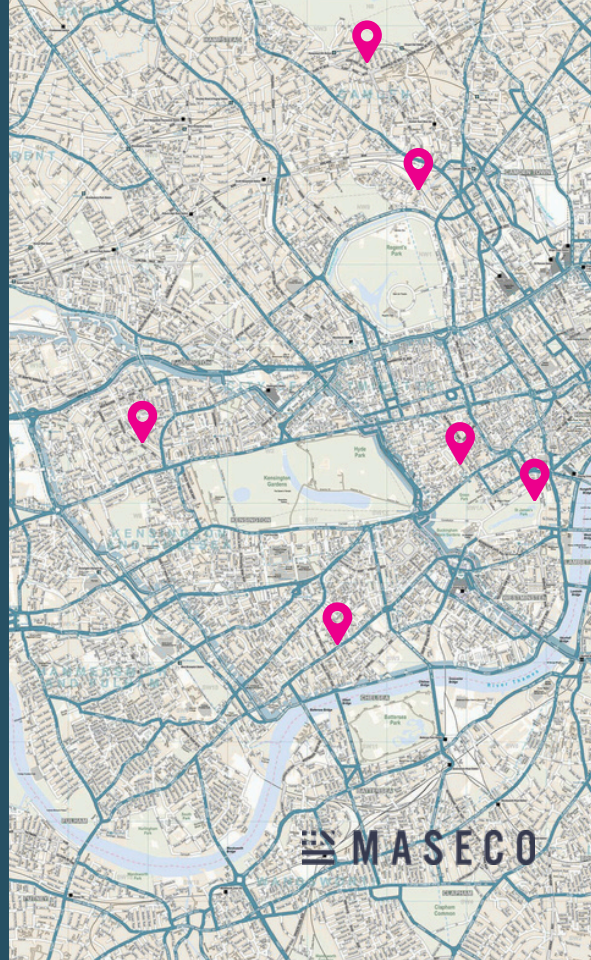
MIDDLETON®
ADVISORS



 **MASECO**

Market Update: US Buyers in the UK

1. Relocating Families
2. UHNW Global Citizens
3. Second Home Buyers
4. Media & Entertainment



Before You Buy

US Tax Residency: Taxed on worldwide income.

Ownership Structures: UK Company (ATED), UK Trust, US LLC/S Corp/C Corp.

Mortgage Interest Deductibility: US vs UK treatment and planning tips.

Stamp Duty Land Tax (SDLT): First vs Second property rates and examples.

Clean vs Mixed Capital: FIG regime, remittance risks, and tax exposure.



While You Own

Rental Income: Taxed in UK and reported to IRS.

Foreign Tax Credits: Timing and currency mismatches.

ATED: Applies to company-owned property > £500k.

Reporting Requirements: FBAR, Form 8938.

Estate Planning: UK IHT vs US Estate Tax, second-to-die risk and examples.



When You Sell

UK CGT: Applies regardless of residency.

Primary Residence Exemption: UK rules and ownership strategy.

Currency Risk: USD reporting and phantom gains.

Example: FX-driven gain despite no GBP profit.





FX Pitfalls – Currency Risk & Foreign Mortgages



Dollar-Based Capital Gains:

US tax applies even if no GBP gain.

Example: Buy at 1.35, sell at 1.20 → \$150k gain → US tax due.



Foreign Currency Mortgages:

UK terms vs US terms and refinancing risks.

Example: Mortgage at 1.35, refinanced at 1.20 → IRS sees gain → tax due.



Planning Tips:

Use repayment or offset mortgages, consult tax advisor.

MIDDLETON®

ADVISORS

 **MASECO**

Common Traps for US Buyers

Non-compliant structures

UK filing oversights

Domicile confusion

Estate planning gaps

Punitive US tax

Missed obligations

Unexpected IHT exposure

Probate delays and tax



Top Tips & Rules to Consider



- 1 Engage cross-border advisors early.
- 2 Keep detailed records of purchase, improvements, and mortgage interest.
- 3 Understand reporting obligations: FBAR, FATCA, UK self-assessment.
- 4 Plan long-term ownership and exit strategy.
- 5 Review estate plan regularly.

An aerial photograph of the London skyline, featuring the River Thames, the Tower Bridge, and the City of London skyline. The image is overlaid with a semi-transparent blue filter. A solid magenta rectangle is visible in the top-left corner.

Questions?

MIDDLETON®
ADVISORS

 MASECO

Contact Details & Closing Statements

MIDDLETON®
ADVISORS

MASECO



CHAIRIED BY

**Juliette
Stacey**

Advisory Board



**Ashley
Wilsdon**

Head of London
Buying



**James
Sellon**

Co-Founder,
Managing Partner



**Terence
Sivakumar**

Tax Reporting
Manager



jsp@middletonadvisors.com



awilsdon@middletonadvisors.com



james.sellon@masecopw.com



terence.sivakumar@masecopw.com

The background of the slide is a photograph of a modern building with a highly textured, geometric facade made of many small, triangular or conical elements. An American flag is flying in front of the building. The entire image is overlaid with a semi-transparent dark blue filter.

Thank you for joining us

MIDDLETON®
ADVISORS

 MASECO